# Received by NSD/FARA Registration Unit 07/30/2012 3:45:29 PM OMB NO. 1124-0006; Expires February 28, 2014

U.S. Department of Justice

Washington, DC 20530

### Exhibit A to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

Revised 03/11

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <a href="http://www.fara.gov">http://www.fara.gov</a>.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <a href="http://www.fara.gov">http://www.fara.gov</a>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <a href="http://www.fara.gov">http://www.fara.gov</a>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name and Address of Registrant		2. Registration No.
The Glover Park Group, LLC, 1025 F St., 9th Floor, Washington	on, DC 20004	5666
3. Name of Foreign Principal Embassy of the Federal Republic of Nigeria	4. Principal Address of Foreign Principa 3519 International Ct., NW Washington, DC 20008	1
5. Indicate whether your foreign principal is one of the following    ☐ Foreign government ☐ Foreign political party ☐ Foreign or domestic organization: If either, check or ☐ Partnership ☐ ☐ Corporation ☐ ☐ Association ☐ ☐ Individual-State nationality	ne of the following:	
6. If the foreign principal is a foreign government, state: a) Branch or agency represented by the registrant		
Embassy of the Federal Republic of Nigeria to the b) Name and title of official with whom registrant de Prof. Adebowale Ibidapo Adefuye		
<ul> <li>7. If the foreign principal is a foreign political party, state:</li> <li>a) Principal address</li> <li>b) Name and title of official with whom registrant dec.</li> <li>c) Principal aim</li> </ul>	eals	
Formerly	y CRM-157	FORM NSD-

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	cipal is not a foreign government of		:	
a) State the	e nature of the business or activity	of this foreign principal.		
		•		
• • • •				
b) Is this fo	oreign principal:		•	
Supervised	by a foreign government, foreign p	olitical party, or other for	eign principal	Yes □ No □
Owned by a	foreign government, foreign politi	cal party, or other foreign	principal	Yes 🗌 No 🔲
Directed by	a foreign government, foreign poli	tical party, or other foreig	n principal	Yes □ No □
Controlled b	oy a foreign government, foreign po	olitical party, or other fore	eign principal	Yes ☐ No ☐
Financed by	a foreign government, foreign pol	itical party, or other foreign	gn principal	Yes □ No □
	n part by a foreign government, for	• •		Yes □ No □
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9. Explain fully all it	tems answered "Yes" in Item 8(b).	(If additional space is ne	eded, a full insert page must b	e used.)
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	ncipal is an organization and is not , state who owns and controls it.	owned or controlled by a	foreign government, foreign p	political party or other
Toreign principal	state who owns and controls it.		,	
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		•		
		EXECUTION		
	th 28 U.S.C. § 1746, the undersign orth in this Exhibit A to the registra			
	eir entirety true and accurate to the			,
			)	•
Date of Exhibit A	Name and Title		Signature	
July 30, 2012	Joel Johnson, Managing Directo	or	/s/ Joel Johnson	eSigned

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# Received by NSD/FARA Registration Unit 07/30/2012 3:45:20 PM OMB NO. 1124-0004; Expires February 28, 2014

U.S. Department of Justice

Washington, DC 20530

## **Exhibit B to Registration Statement** Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at http://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: http://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: http://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington,

1. Name of Registrant	2. Registration No.
The Glover Park Group, LLC	5666
3. Name of Foreign Principal	
Embassy of the Federal Republic to Nigeria	
<u>C</u>	heck Appropriate Box:
checked, attach a copy of the contract to this exh	
foreign principal has resulted from an exchange of	registrant and the foreign principal. The agreement with the above-named of correspondence. If this box is checked, attach a copy of all pertinent roposal which has been adopted by reference in such correspondence.
foreign principal has resulted from an exchange of correspondence, including a copy of any initial p  6.   The agreement or understanding between the reg contract nor an exchange of correspondence between	of correspondence. If this box is checked, attach a copy of all pertinent
foreign principal has resulted from an exchange of correspondence, including a copy of any initial p  6.   The agreement or understanding between the reg contract nor an exchange of correspondence between	of correspondence. If this box is checked, attach a copy of all pertinent proposal which has been adopted by reference in such correspondence. istrant and the foreign principal is the result of neither a formal written ween the parties. If this box is checked, give a complete description below or understanding, its duration, the fees and expenses, if any, to be received.

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	Describe fully the activities the registr	rant engages in or	proposes to engag	e in on behalf	of the above	foreign princ	ipal.
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	relations program for the Embassy o	of the Federal Rep	oublic of Nigeria, in	cluding: assis	stance with ar	ticles, stater	ments,
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i:	in accordance with 28 U.S.C. § 1746, the formation set forth in this Exhibit B to	and related med Government; and the undersigned sy to the registration ccurate to the best	EXECUTION  vears or affirms und statement and that is of his/her knowled.	ler penalty of ne/she is fami	perjury that h	fficials in the	e executive ties.

July 30, 2012 Joel Johnson, Managing Director /s/ Joel Johnson eSigned

Footnote: Political activity as defined in Section 1(a) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



#### CONSULTING AGREEMENT

This Consulting Agreement ("Agreement") is made as of the 20<sup>th</sup> of July, 2012, between Embassy of the Federal Republic of Nigeria ("NIGERIA") with offices at 3519 International Court NW, Washington, DC 20008, and The Glover Park Group, LLC ("GPG"), a communications and government affairs company with offices located at 1025 F Street NW, 9<sup>th</sup> Floor, Washington, DC 20004.

### **WHEREAS**

- A. GPG has experience in communications and government affairs consulting and advisory services;
- B. NIGERIA desires to engage the advisory services of GPG, and GPG desires to provide advisory services to NIGERIA upon the terms and conditions below.

NOW, THEREFORE, in consideration of the mutual promises hereinafter contained, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

- 1. Advisory Duties. GPG will act as an advisor to NIGERIA on communications and government affairs matters. GPG will assist NIGERIA on the activities set forth in Exhibit A on a reasonable best effort basis.
- 2. <u>Term.</u> GPG's duties under this Agreement shall commence on July 20, 2012 and continue until December 31, 2012; *provided* that the parties may renew this Agreement for an additional time period as may be further agreed.
- 3. <u>Independent Contractor Status</u>. It is understood that GPG is an independent contractor and is not an employee, partner, spokesperson or representative of NIGERIA, and shall not hold itself out to the public as an employee, agent, partner, spokesperson or representative of NIGERIA. NIGERIA will not provide, nor will it be responsible to pay for, any benefits for GPG.
- 4. Employees of Independent Contractor. GPG may, in its sole discretion, hire as many employees, contractors or other persons as it requires in order to fulfill its obligations under Section 1 of this Agreement. NIGERIA will be advised of the employment or hiring by GPG of such persons. Such persons shall not be deemed employees of NIGERIA unless specified otherwise. If such persons are employees of GPG, then GPG shall be solely responsible for all necessary insurance and payroll deductions for such persons, including, but not limited to, federal, state, and local income taxes, Social Security taxes, unemployment compensation taxes, and workers' compensation coverage, and any other fees, charges or licenses required by law. If such persons are contractors of GPG, then the independent contracting relationship shall be established between such contractor and GPG exclusively, and GPG shall be responsible for directing the duties of such contractor.
- 5. <u>Business of Independent Contractor</u>: GPG engages in business with other clients and is not required to devote all of its energies exclusively on behalf of NIGERIA.

- 6. No Solicitation. During the term of this Agreement and for a period of one year after its termination, NIGERIA will not for its purposes or on behalf of any party or any of its affiliates, employ, take away or attempt to employ or take away any GPG employee unless NIGERIA has received the prior written approval of GPG.
- 7. <u>Discrimination</u>. No person on the ground of handicap, race, color, religion, sex, sexual orientation, age, or national origin, will be excluded from participating in, or be denied benefits of, or be otherwise subjected to discrimination in the performance of this contract, or in the employment practices of GPG. GPG shall, upon request, show proof of such non-discrimination and shall post in conspicuous places available to all employees and applicants, notices of non-discrimination.

### 8. Compensation.

- a) Monthly Fees. To secure GPG's involvement in providing the services described above, NIGERIA shall pay GPG a non-refundable fee of \$15,000 for work performed in July 2012, and a \$30,000 per month non-refundable fee for August through December 2012.
- b) Expenses. NIGERIA shall reimburge GPG for expenses incurred in the execution of the services, including but not limited to out-of-pocket costs such as travel, meals, accommodations, conference calls, international wire fees, courier and shipping at cost as incurred.
- 9. <u>Invoices; Payments Thereof.</u> GPG will submit invoices for payment in two installments on July 25, 2012 and September 25, 2012 to NIGERIA for costs and expenses incurred under the terms of this Agreement. Upon receipt of invoice, payment will be made to GPG.
- 10. Disclosure and Confidentiality. All non-public information marked as such and given to GPG by NIGERIA will be considered confidential information and shall be maintained as such by GPG until the same becomes known to third parties or the public without release thereof by GPG, or unless GPG is otherwise ordered by a court of law or governmental authority to release such information, provided, that in such instance, GPG shall notify NIGERIA as promptly as possible of such obligation to release confidential information. GPG shall take all necessary steps to safeguard the confidentiality of such material or information. GPG will give NIGERIA notice as set forth herein before making such disclosure of non-public information. Further, GPG agrees to inform NIGERIA immediately upon receiving reason to believe that persons or entities are seeking to obtain any confidential information from GPG.
- 11. Legal Filings. It is understood that GPG may be required to register under Title 22, Chapter 11 of the United States Code pertaining to the Foreign Agents Registration Act, on behalf of NIGERIA and thereafter will be required to file the reports required by FARA, detailing its lobbying activities on NIGERIA's behalf. It is further understood that GPG will comply with all Federal statutes, regulations and ethics rules, governing its activities on behalf of NIGERIA, with the United States Congress and Federal Executive Branch departments and agencies.
- 12. Anti-Corruption and Compliance with FCPA Requirements. GPG has no tolerance for corruption in whatever form or description, and is fully committed to compliance with the spirit and letters of the anti-corruption laws of the United States, including the Foreign Corrupt Practices Act

- 13. Governing Law. This Agreement shall be subject to and governed by the laws of the District of Columbia, without regard to the conflict of law provisions thereof. Any dispute regarding the terms of this Agreement shall be brought in district or federal courts located in the District of Columbia.
- 14. Termination of Agreement. This Agreement shall terminate on December 31, 2012, subject to the right of either party after October 17, 2012 to terminate this agreement without cause for any reason with 30 days prior written notice, and such termination shall not be deemed a breach by the other party. In the case of a material breach by the other party, this Agreement may be terminated immediately. In the event of a termination of this Agreement (whether or not for cause), NIGERIA shall remain liable for all fees, disbursements and other related charges incurred by GPG and its contractors up to the date of termination, as well as all amounts that GPG is obligated to pay to third parties pursuant to non-cancelable agreements GPG has entered into in performance of this Agreement.
- 15. Survival. Sections 6, 8, 11, 12, 13, 14, 15, 16, 19, 20 and 22 shall survive the termination of this Agreement.
- 16. Waiver. The waiver by either party of any covenant, obligation or breach of this Agreement shall not operate as, or be construed as, a waiver of any other such covenant, obligation or breach hereof.
- 17. <u>Modification</u>. No change, modification of waiver of any term of this Agreement shall be valid unless it is in writing and signed by both parties.
- 18. <u>Entire Agreement.</u> This Agreement constitutes the entire agreement between the parties and supersedes all prior agreements or understandings between NIGERIA and GPG regarding the matters related hereto.
- 19. Severability. If any terms and conditions of this Agreement are held to be invalid or unenforceable as a matter of law, the other terms and conditions hereof shall not be affected thereby and shall remain in full force and effect. To this end, the terms and conditions of this Agreement are declared severable.
- 20. Indemnification. (a) Each party agrees that it will indemnify and hold harmless the other party, its officers, employees, agents, subsidiaries and affiliates, and the officers, employees and agents of such affiliates, from and against any and all losses, claims, damages, liabilities, costs or expenses (including reasonable attorney's fees) (collectively, "Claims") incurred which are related to or arise out of or are in connection with any actual or alleged violation or breach of the terms of this Agreement; and (b) NIGERIA agrees that it will indemnify and hold harmless GPG from any Claims brought by third parties arising out of or in connection with GPG's performance of this Agreement; provided that NIGERIA shall not be obligated to indemnify GPG if such Claim results from negligence on the part of GPG. In the case of any negligent action on the part of GPG, GPG agrees that it will indemnify and hold harmless NIGERIA from any and all Claims arising out of or in connection with such negligence. The obligations in this Section 20 are in addition to any liability which an indemnifying party may otherwise have, and shall be binding upon and inure to the benefit of any successors, assigns, heirs and personal representatives of the indemnified party.
- 21. <u>Headings</u>. The headings are inserted for convenience only and shall not be considered when interpreting any of the provisions or terms hereof.

22. <u>Notices</u>. Whenever notices are required to be given under this agreement, such notices shall be sufficiently given or made if in writing and sent by certified mail, return receipt requested, addressed as follows:

In the case of GPG:

The Glover Park Group, LLC Attn: Chip Smith 1025 F Street NW 9<sup>th</sup> Floor Washington, DC 20004

In the case of NIGERIA:

Embassy of Nigeria to the United States Attn: Prof. Adebowale Ibidapo Adefuye 3519 International Court NW Washington, DC 20008

[Signatures follow on the next page]

In witness whereof, each of the parties hereto has executed this contract in duplicate originals; one of which is retained by each of the parties.

THE GLOVER PARK GROUP, LLC

By:

Carl A. Smith A. President and CEO

7.24.2012

(DATE)

EMBASSY OF THE FEDERAL REPUBLIC OF NIGERIA

BY

7-25-12

DATE

### **EXHIBIT A**

- 1. Provide strategic communications consulting services on security cooperation;
- 2. Provide legislative strategy and government affairs services around security cooperation.
- 3. Other issues agreed to by both parties and directed by NIGERIA.